

How Professional Disinfection Solutions Have Helped My Business - An Interview -



ABOUT THE CLIENT

Klinik Clement is a wound care clinic in Kuala Lumpur, Malaysia, with 15 years of experience in complex wound treatments. In Klinik Clement, close contact happens during wound treatment consultation. Thus, Klinik Clement needed a solution to enhance the protection against COVID-19 as World Health Organization and Centers for Disease Control and Prevention confirmed that the COVID-19 virus is airborne.

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Ecosparks Air Disinfection unit continuously deactivates the bacteria and viruses in the air throughout the day, protecting high-risk front-liners like me. It creates clean indoor air quality round-the-clock, allowing us to continue to deliver the best treatment to the public.

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Dr. Clement,
Owner of Klinik Clement

CHALLENGES

COVID-19 has brought about changes in patients' health-seeking behaviour. Unless absolutely necessary, patients tend to avoid high-risk environments such as clinics. Since patient load is a primary source of income for general practitioners and clinics, any drastic drop in patient load has a detrimental impact.

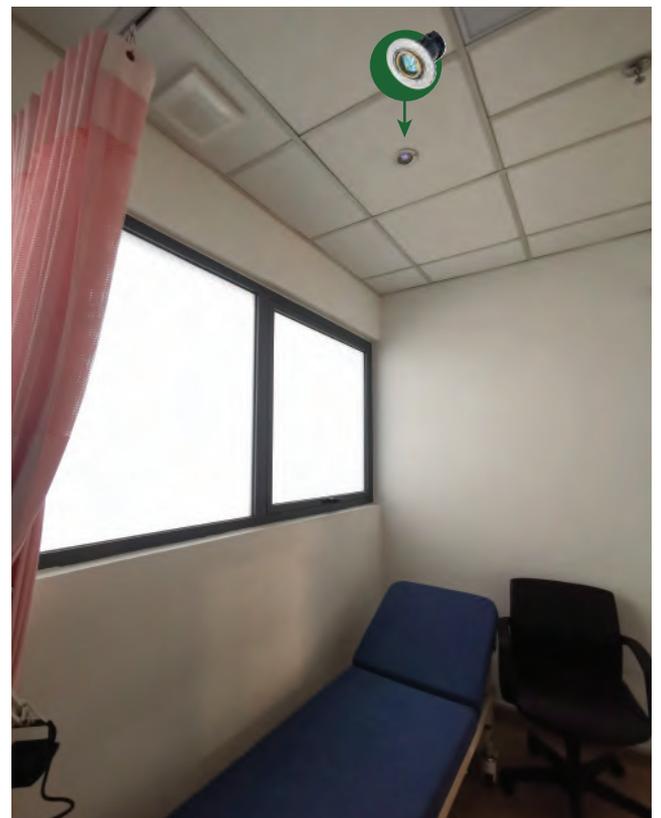
According to one survey¹ on the impacts of covid-19 on general practitioners, and clinics, almost all reported a decrease in patient load. 89% of general practitioners found that patients decreased by half. As a result, all but a few clinics had to cut or adjust their operational hours due to lower patient visits.

A drop in patient load also means a drop in the private-sector physician income. Approximately three-quarters of respondents suffered more than 50% losses in monthly income. Even 8% of clinics had to retrench staff to keep their clinics running.

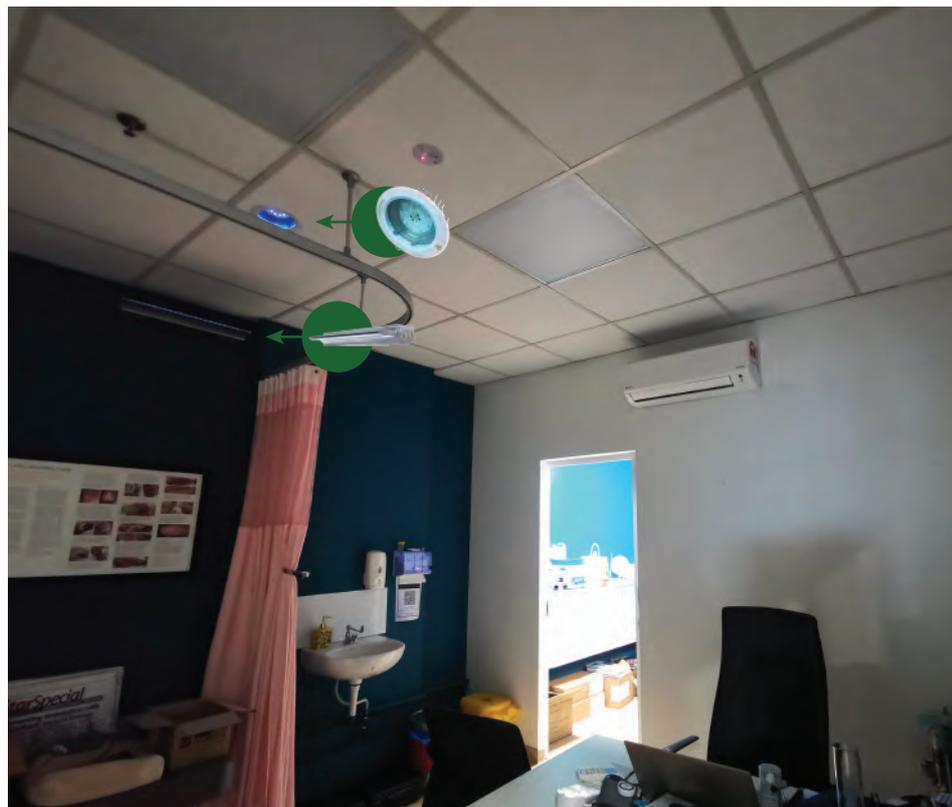


What are the challenges facing your clinic in regards to safety measures and precautions during the pandemic?

Healthcare centers are a high-risk public place with great potential for COVID-19 virus transmission. The public will shun away from such places unless it is absolutely necessary to enter. Sanitization has never been more important in human history until now, as we are facing a pandemic that is spreading by air and surface contact.



LED UVGI (UV-C) **Air & Surface Disinfection Solution**



What are the disinfection methods previously used in your clinic?

Antiseptics like diluted Chlorox and Dettol wipes, and antimicrobial sprays like Chlorhexidine and alcohol sprays. Heat sterilization is used for surgical instruments.

How have Ecospark's UVGI LED (UV-C) Disinfection Solutions helped with the operation of your business?

Ecospark's Surface Disinfection units disinfect the surfaces after working hours, killing bacteria and viruses, including the COVID-19 virus, on all surfaces. I have the peace of mind that the surfaces are clean and disinfected when I start to see my first patient the next day. Besides, Ecospark's Air Disinfection unit continuously deactivates the bacteria and viruses in the air throughout the day, protecting high-risk front-liners like me. It creates clean indoor air quality round-the-clock, allowing us to continue to deliver the best treatment to the public.

In my line of work, coming in contact with bacteria is not uncommon, as I treat many different types of wounds like diabetic foot ulcers, and pressure sores, which might carry many different types of bacteria. Furthermore, patients may have come to our clinic as carriers of hospital-acquired bacteria, or being infected from elsewhere, and risk transmitting it to other patients. Ecospark's had greatly reduced that risk by killing 99.9999% of them.

CONCLUSION



How do you think your patients will feel about entering a clinic with Ecosparks' UVGI LED (UV-C) disinfection solution in place?

Knowing that the clinic is protected from bacteria and viruses round-the-clock especially during this pandemic, is a huge relief for them. When a patient visits any medical practice, they risk picking up bacteria and viruses that are invisible to the naked eye. Ecosparks Air and Surface Disinfection Solutions that were installed in our reception area, consultation room, treatment rooms, and even the toilets of our clinic, make sure the risk is significantly reduced to protect the patients.



Reference

¹A survey on the impact of COVID-19 on incomes and practice patterns of private-sector physicians in Singapore. Chiang Yin Wong, Mark Yu Zheng Wong, Tze Lee Tan, Yia Swam Tan. | Singapore Medical Association (SMA) <https://annals.edu.sg/pdf/50Vo1No4Apr2021/V50N4p336.pdf>



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